



PERFORMANCE AND FINANCIAL MONITORING INFORMATION

October 2020





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BEST VALUE PERFORMANCE PLAN INDICATORS

October 2020

Performance Management - Monthly Performance Monitoring of Performance Indicators October 2020

Introduction

At this time the contents of the 'Green Book' Performance and Financial Monitoring information, have been amended due to the Covid-19 pandemic. The performance exception report, which highlighted where performance indicators were significantly different to the target for the year, has been excluded. Performance for 2020/21 has been extensively affected by the National Lockdown, local response and necessary reallocation of resources. The data should therefore be considered in this context and in some cases activity will be unusual, especially in the first quarter of the year.

The forecast to the end of the year is excluded from the financial section as it remains difficult to provide a reliable assessment of the overall financial impact of the pandemic. During the year to date the government has allocated grant funding in 4 tranches towards the costs incurred by local authorities and has recently announced further funds although the allocation of these has not yet been published. The government has also introduced an income compensation scheme which will cover a significant proportion of lost sales, fees and charges. Work is ongoing to establish the potential lost income from commercial sources which are not covered by these arrangements. The Commercial income pages are not currently published as the Council continues to work with tenants on arrangements for payment of rents. A full update will be prepared in the autumn which will inform the draft budget for 2021/22 to be considered by the Executive in November.

The Council's corporate approach to improving efficiency is supported by integrated performance management and monitoring systems. Performance Indicators, across a range of service areas, are monitored and reported monthly in this document, the Green Book. The Green Book also supports the monitoring of contractual relationships the Council has with its outsourced service providers. The Council uses a variety of performance indicators to monitor how well our services are performing in meeting the needs of our residents.

We monitor our performance on a monthly basis to ensure that we remain focused on our priorities and to ensure that we can promptly deal with underperformance wherever necessary. All the monitoring data is circulated to elected Members, Corporate Management Group, staff and the public.

Additional information is shown on the charts where appropriate to aid analysis and indicate where management intervention may be needed:-

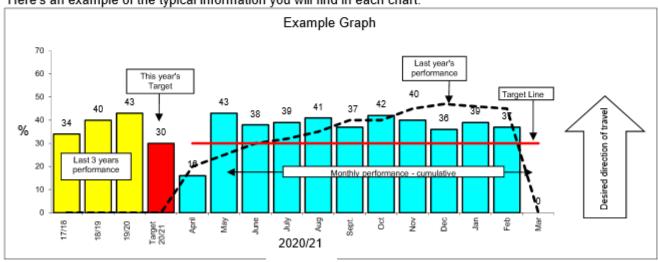
Last year's performance is shown as a dotted line which is useful for comparative purposes and enabling target profiling to be considered.

In many cases some natural variation in performance is to be expected and this is represented (in some charts) by a thinner line above and below the red target line, based on calculating the standard deviation of previous year's actual performances.

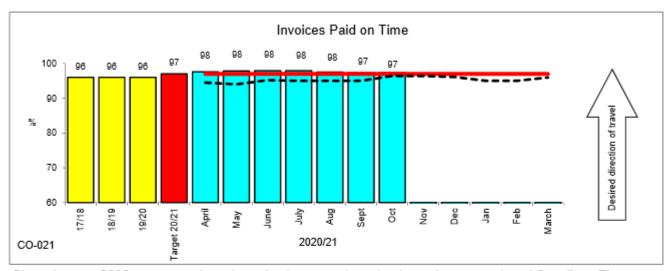
Performance is reported cumulatively for most indicators. Where this is not the case it is indicated on each graph.

The objective of the additional information is to enhance the monitoring of performance. The aim is to be as close to the target line as possible and at least within the upper and lower lines. Significant variation outside these lines might indicate a need for management intervention or could suggest a fortuitous improvement which might not be sustainable.

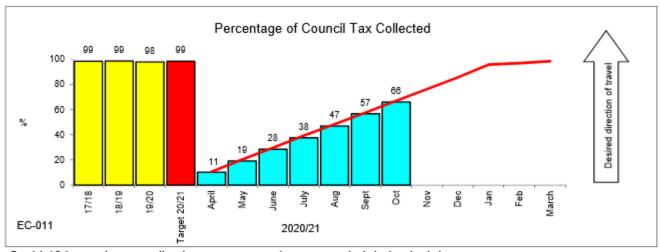
Here's an example of the typical information you will find in each chart:



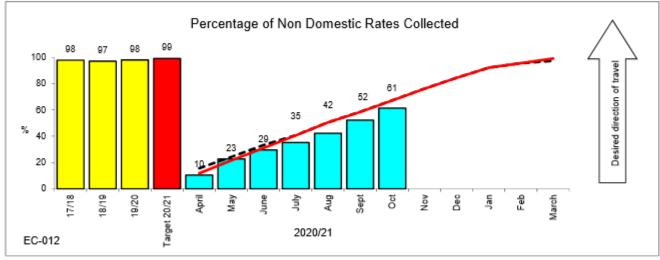
CORPORATE HEALTH INDICATORS (Responsible Manager - Various)



Since January 2009, measures have been in place to reduce the time taken to pay Local Suppliers. The Average Number of Days taken to pay Local Suppliers in October was 1.46 (Target = 12 days); Average Number of Days taken to pay All Suppliers in October was 14.62 (Target = 20 days). Late Payment legislation introduced in March 2013 provides for all undisputed invoices payable by a Public Authority to be paid within 30 calendar days, unless agreed with the supplier, and introduces financial penalties for late payment.



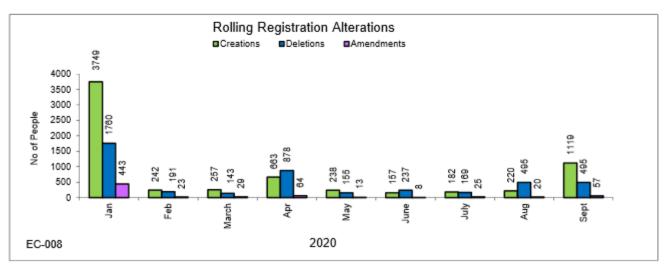
Covid-19 impacting on collection, recovery action suspended during lockdown.



Covid-19 impacting on collection, recovery action suspended during lockdown.

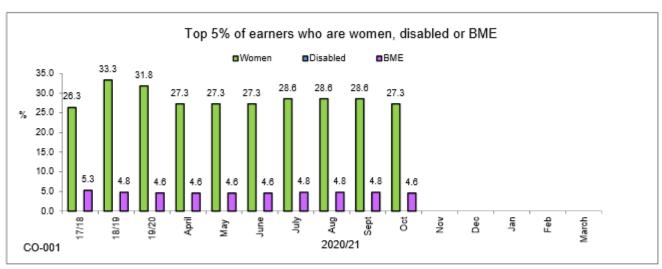
| Annual Election Indicators | Desired Direction of Travel | 2017 | 2018 | 2019 | 2020 |
|---|--------------------------------|------|--------|--------|------|
| EC-002: Percentage of Adult Population on the Electoral Register | ↑ | 96.2 | 96 | 94.5 | 97.3 |
| EC-003: Percentage of rising 18 year olds on the Electoral Register | ↑ | 25 | 26 | 23.6 | 26.9 |
| EC-004: Percentage of those on the Electoral Register who voted | ↑ | 38.6 | 37.7 | 37.75 | n/a |
| EC-005: Percentage of people who voted by post | n/a | 31.3 | 33.2 | 41.3 | n/a |
| EC-007: Percentage of clerical errors recorded at the last election | • | 0.14 | 0.0001 | 0.0001 | n/a |

Local elections scheduled for May 2020 were postponed until 2021 due to Covid-19 lockdown.

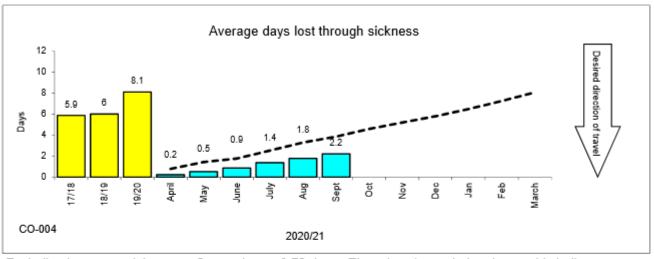


There will be no monthly updates to the Electoral Register published in October, November and December whilst the annual canvass is carried out.

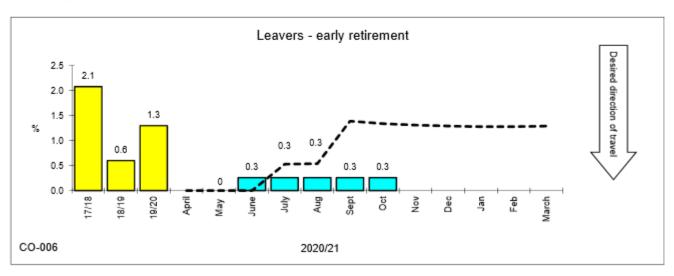
HUMAN RESOURCES (Responsible Manager - Amanda Jeffrey)

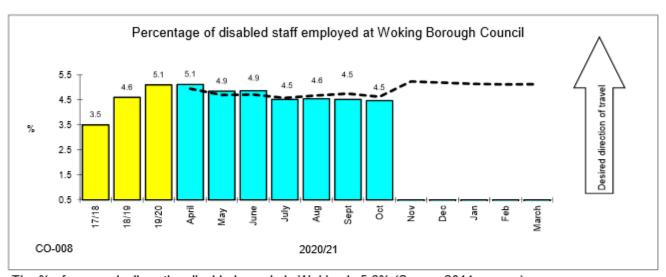


The number of employees included in the top 5% can differ, depending on the total number of employees, and if there are salary changes for top earners. This causes these figures to fluctuate, even if no one in the top 5% of earners leaves the organisation.

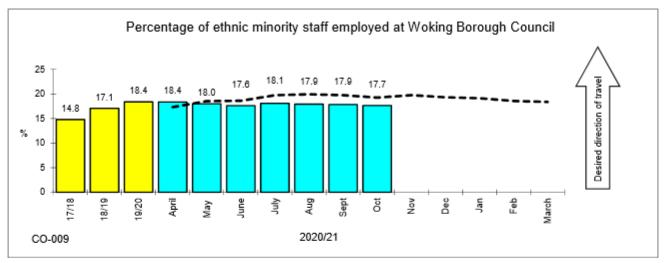


Excluding long term sickness to September = 0.72 days. There is a 1 month time lag on this indicator.



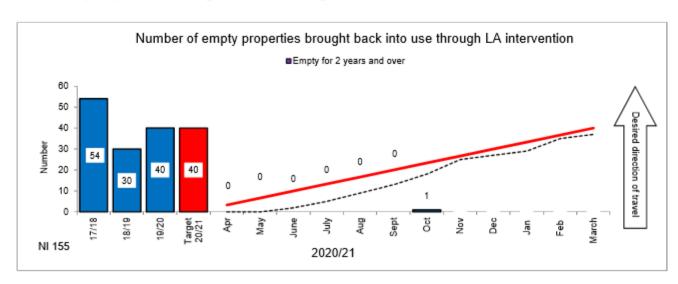


The % of economically active disabled people in Woking is 5.6% (Source 2011 census).



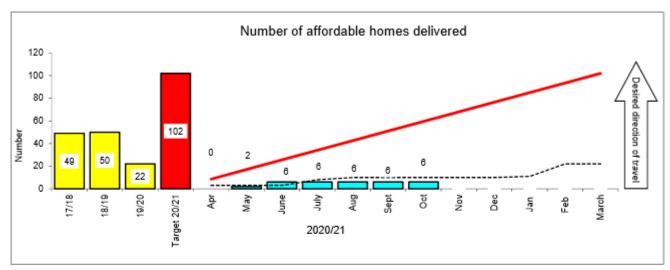
The % of economically active people from BME communities in Woking is 5.1% (source 2011 census).

HOUSING (Responsible Manager - Louise Strongitharm)

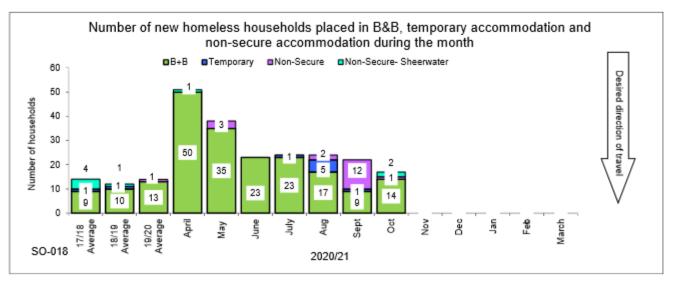


| Annual Housing Management Indicators | Desired Direction of Travel | 17/18 | 18/19 | 19/20 | 20/21 |
|--|--------------------------------|-------|-------|-------|-------|
| SO-071: Energy efficiency of Council owned homes- SAP rating (top quartile = 69) | ^ | 67.5 | 68.5 | 68.5 | |
| NI-158: Percentage of non-decent Council homes | + | 0.8 | 0.1 | 0.1 | |

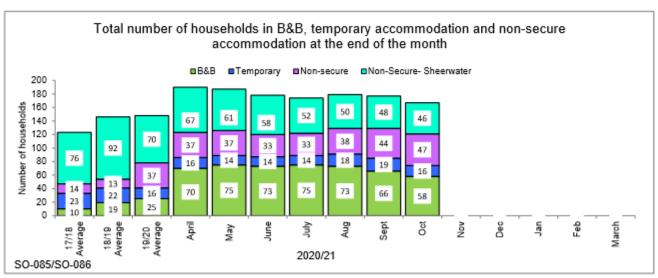
There is a time lag on receipt of these figures.



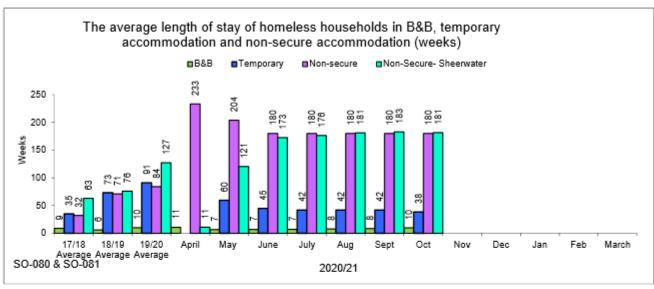
Figures for October: Social Rented: 0, Intermediate homes for rent:0, Intermediate homes- shared ownership: 0, Affordable Rent: 0, Starter Homes: 0. Cumulative figures year to date: Social Rented:6, Intermediate homes for rent: 0, Intermediate homes- shared ownership: 0, Affordable Rent: 0. Total for year to date: 6 homes.



The Sheerwater properties are being used pending the redevelopment of Sheerwater.



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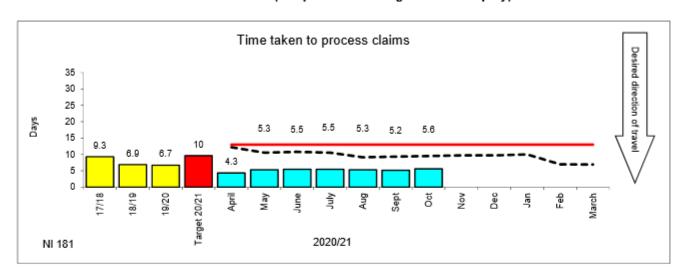
| Annual Homelessness Indicators | Target | Desired Direction of Travel | 17/18 | 18/19 | 19/20 | 20/21 |
|--|--------|--------------------------------|-------|-------|-------|-------|
| SO-015: Number of rough sleepers | 1 - 10 | + | 18 | 11 | 11 | |
| SO-082: The number of households prevented from becoming homeless | n/a | n/a | 123 | 78 | n/a | n/a |

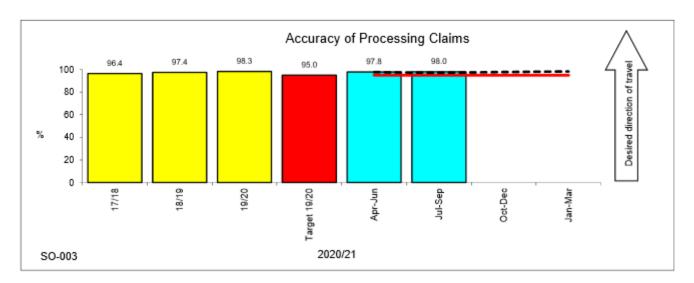
The number of rough sleepers is a multi-agency estimated "count" every year. However, the Covid-19 situation means we are dealing with many more rough sleepers than usual.

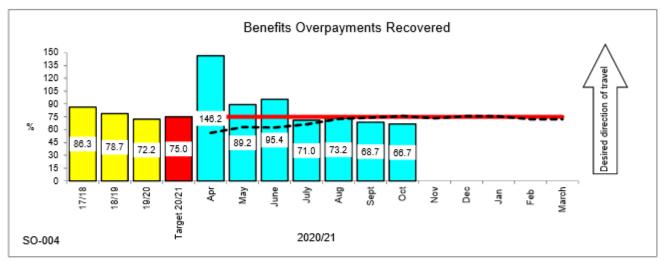
| Quarterly New Vision Homes Indicators | Annual Target | 19/20 | Apr-Jun | Jul-Sep | Oct-Dec | Jan-Mar |
|--|------------------|-------|---------|---------|---------|---------|
| IM1: Rental income (%) | 98.90 | 97.03 | 85.54 | 91.17 | | |
| IM3: Average days void | 21 | 24.61 | 28.54 | 45.38 | | |
| RR1: Emergency repairs (%) | 98.75 | 99.82 | 98.07 | 99.11 | | |
| RR2: Urgent repairs (%) | 97.75 | 98.58 | 93.28 | 97.53 | | |
| RR3: Routine repairs (%) | 96.72 | 92.19 | 90.91 | 91.24 | | |

The increase in Average days void has in part been caused by Covid-19, especially in relation to gas and electricity metering and supply issues on site. Contractor performance issues have also impacted this figure and a detailed action plan has been formalised to improve the overall process. A number of the actions in the plan are already in place with improvements in the last month indicating the current average re-let time in October has now been reduced to approximately 29 days. All NVH figures are percentages of the total except IM3 (days). RR1, RR2 and RR3 refer to % of repairs complete on time, these are provisional figures and may be amended following an annual audit. There is a time lag on receipt of these figures.

HOUSING BENEFIT AND COUNCIL TAX (Responsible Manager - David Ripley)

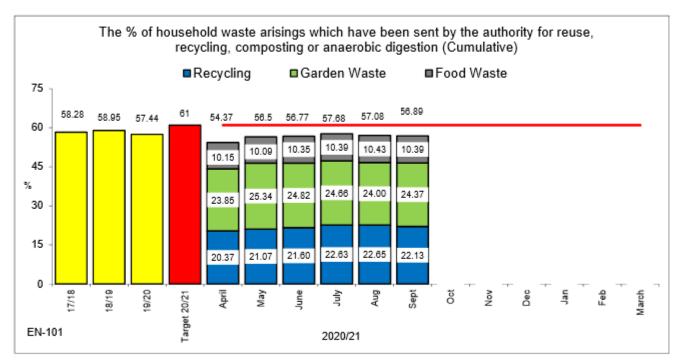




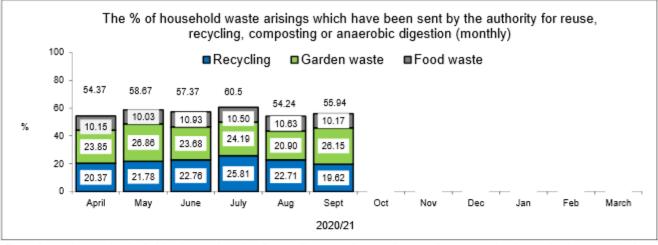


One large overpayment created in Sept (£48K) due to benefit fraud investigation.

WASTE AND CLEANLINESS (Responsible Manager - Geoff McManus)



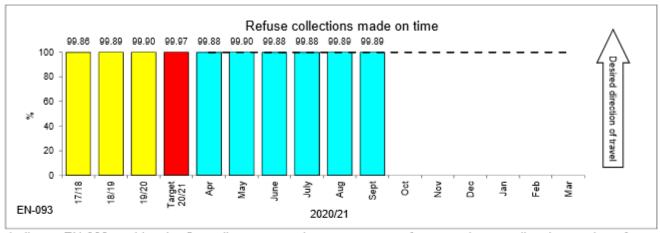
The table represents household waste collected via the Council's recycling, composting, re-use and recovery services. Due to successful dialogue with the Materials Recovery Facility operator, the sampling process has been revised to promote quality recycling. As a result the rejection rate has reduced from 14.13% to 5. Additionally, the Covid-19 crisis is impacting recycling trends, with similar recycling rate changes being expereinced across the wider Surrey area. There is a 5 week time lag on this indicator.



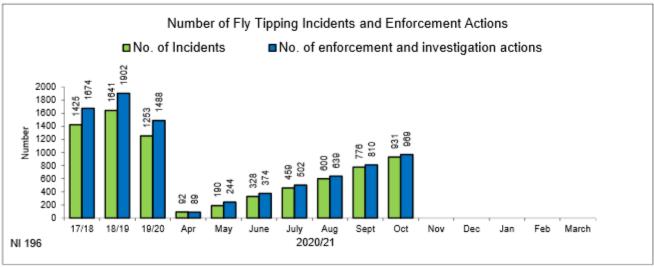
The chart shows the individual months, the Council's overall recycling performance is shown in the cumulative table. In August 2020, there were 10 recycling days and 11 waste days. More waste days compared to recycling days can impact the recycling rate. This slight downward trend was noted in the same period of the previous two years (2018 and 2019). With a monthly recycling rate of 54.24% in August, the cumulative recycling rate is currently 57.08%. There is a 5 week time lag on this indicator.

| Quarterly Waste Indicators | Annual Target | Apr-Jun | Jul-Sep | Oct-Dec | Jan-Mar |
|--|---------------|---------|---------|---------|---------|
| NI-191: Residual household waste per household (kg) | 350 | 106.00 | 205.00 | | |

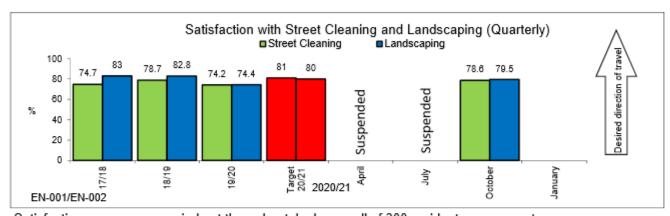
Figures provided quarterly. Population figure used = 42,953. There is a 5 week time lag on this indicator.



Indicator EN-093 enables the Council to measure its contractors performance by recording the number of genuine missed waste and recycling containers reported by residents. There is a 5 week time lag on this indicator.

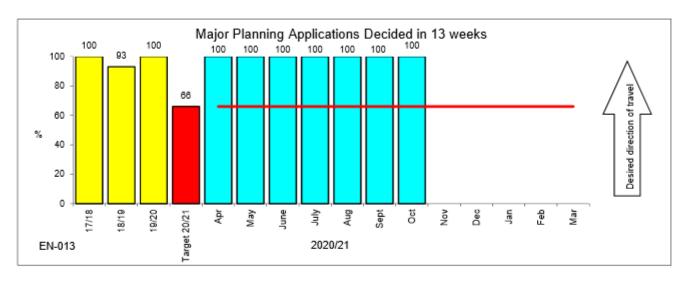


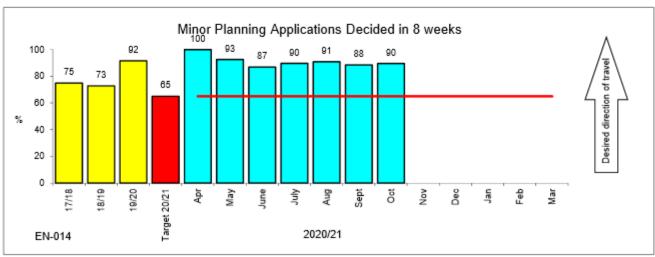
Please note that there can be more than one investigation action per fly tipping incident. This is why there are more investigation and enforcement actions than there are fly tipping incidents.

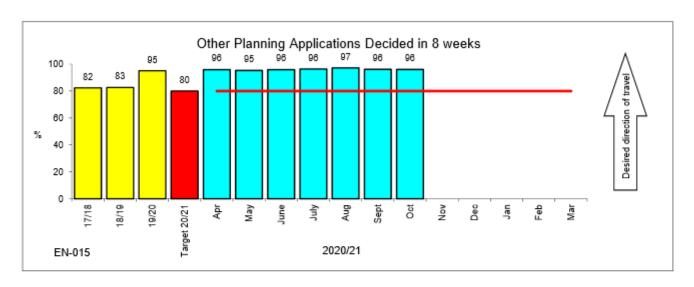


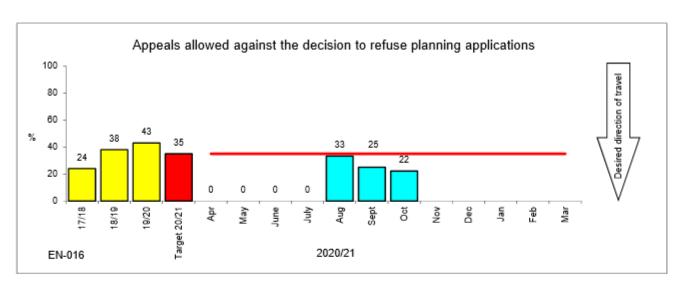
Satisfaction surveys are carried out through a telephone poll of 300 residents every quarter.

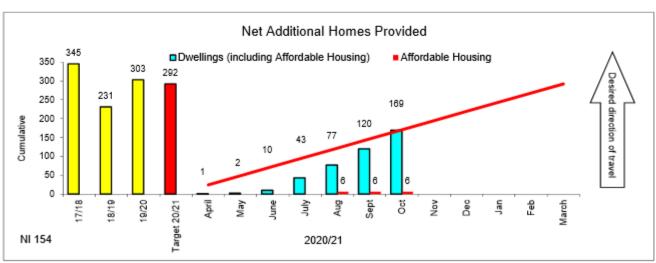
PLANNING (Responsible Manager - Thomas James)







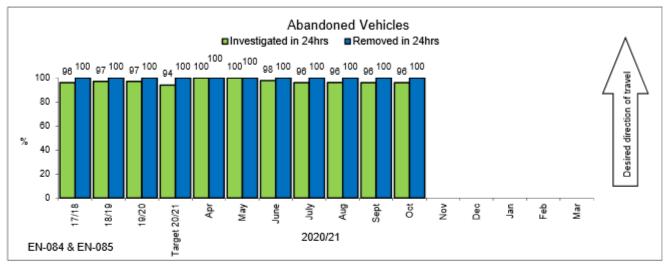




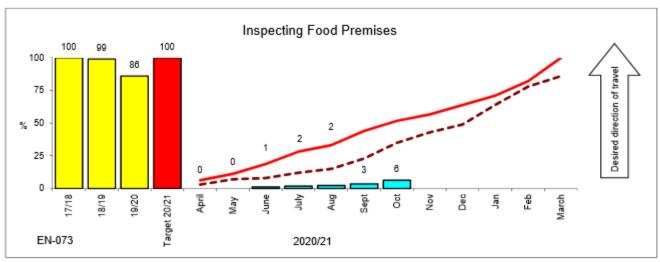
| Total Reside | ential Properties Comp | oleted | | |
|---------------------|----------------------------------|-----------|------------------------------|--------------------|
| Year | Residential Properties Target | Dwellings | Affordable Housing Target | Affordable Housing |
| 2010/11 | 292 | 146 | 102 | 31 |
| 2011/12 | 292 | 175 | 102 | 3 |
| 2012/13 | 292 | 273 | 102 | 0 |
| 2013/14 | 292 | 370 | 102 | 14 |
| 2014/15 | 292 | 66 | 102 | 8 |
| 2015/16 | 292 | 360 | 102 | 126 |
| 2016/17 | 292 | 399 | 102 | 173 |
| 2017/18 | 292 | 345 | 102 | 54 |
| 2018/19 | 292 | 231 | 102 | 37 |
| 2019/20 | 292 | 303 | 102 | 19 |
| 2020/21 | 292 | 169 | 102 | 6 |
| Cumulative Total | 3212 | 2837 | 1122 | 471 |

This table has been added to show all of the residential completions each year since 2010/11, which was the start of the current Local Plan period. The affordable housing numbers may vary from those recorded in the Housing section of the Green Book, due to use of different monitoring arrangements and the inclusion of acquisitions (in the Housing section only).

COMMUNITY SAFETY (Responsible Manager - Geoff McManus)



*24 hours from the time that the vehicle can be legally removed. The table shows the cumulative percentage of vehicles visited and removed during the course of the year.



We have not inspected our due food inspections during April - Oct due to the Coronavirus pandemic requiring the ceasing of official controls to food businesses in the form of physical visits. Instead we have been engaging with food businesses by telephone / virtual meetings to ensure public safety. 27 virtual inspections of new businesses have been carried out. Missed routine programmed inspections will be resumed and completed when safe to do so, in accordance with the Food Standards Agency.

| Quarterly Environmental Health Indicators | Desired Direction of Travel | Apr-Jun | Jul-Sep | Oct-Dec | Jan-Mar |
|--|--------------------------------|---------|---------|---------|---------|
| Percentage of establishments with a food hygiene rating of 3 or better | ↑ | 96% | 96% | | |

| Annual Environmental Health Indicator | Target | Desired Direction of Travel | 2018/19 | 2019/20 | 2020/21 |
|---|--------|--------------------------------|---------|---------|---------|
| Satisfaction of business with Environmental Health | 85% | ^ | 93% | 91% | |

FINANCIAL MANAGEMENT INFORMATION

October 2020

SHEERWATER REGENERATION

In April 2017 the Council authorised the purchase of private properties by Thameswey Housing Ltd, financed by Thameswey Developments Ltd (TDL), as part of the Sheerwater regeneration scheme. The Sheerwater Community Charter also offered an Assisted Purchase scheme where the Council would acquire a stake in a new property (up to 33% or £100,000) to enable residents to move to an equivalent property, and the option of a mortgage of last resort. The following amounts have been advanced since the schemes opened in August 2017:

| Capital Expenditure | No of | |
|--|-------------------|-------------|
| | <u>Properties</u> | |
| Assisted Purchases and acquisition of new houses | 23 | £2,718,495 |
| Mortgages | 12 | £1,954,757 |
| Properties acquired by THL using WBC loan finance: | | |
| Completed Sales (expenditure incurred) | 104 | £34,937,677 |
| Offers Accepted (committed expenditure) | 11 | £3,248,250 |
| | 115 | £42,859,179 |

Further costs incurred to date which are to be reimbursed by the project are detailed below (the timing of the reimbursement will be dependent on the financial position of the project):

| The Birch and Pines Lease Surrender & Demolition | £231,924 |
|--|-------------|
| The Sheerwater Underwrite Agreement | £3,841,106 |
| Purchase Of Dwellings Within The Redline and acquisition of new houses | £4,680,767 |
| Home Loss & Disturbance Payments | £1,653,294 |
| Infrastructure Investment | £2,128,901 |
| Financial Modelling | £82,821 |
| Southern Housing Group Property Purchase | £3,600,418 |
| Greenoak Housing Association Purchase | £4,023,592 |
| - | £20,242,823 |

Loan Finance Approvals

The Sheerwater regeneration is to be funded by loan finance from the Council. In April 2017 the Council agreed that funding will be advanced at cost to the Council with a 1% arrangement fee. During 2017/18 the Executive approved £5m to be made available to Thameswey Developments Ltd (TDL) and on 5 April 2018 the Council approved a loan facility of £26m to enable TDL to construct the leisure and recreational facilities at the Bishop David Brown site. On the 4 April 2019 the Council approved a further short-term loan facility of £42m to TDL, on terms previously approved, to enable the first residential phase (Purple). The Council also approved that on completion of the Purple phase a 50 year loan facility of £48.4m be made available to Thameswey Housing Ltd at a margin of 0.5%. On 13 February the Council approved the loan finance for the delivery of the scheme as whole. As detailed in the Council report arrangement fees and margins were removed from the loan facilities for the scheme.

Project Management\Revenue Expenditure

The following costs have been identified to be funded from the Sheerwater Regeneration reserve\WBC Resources:

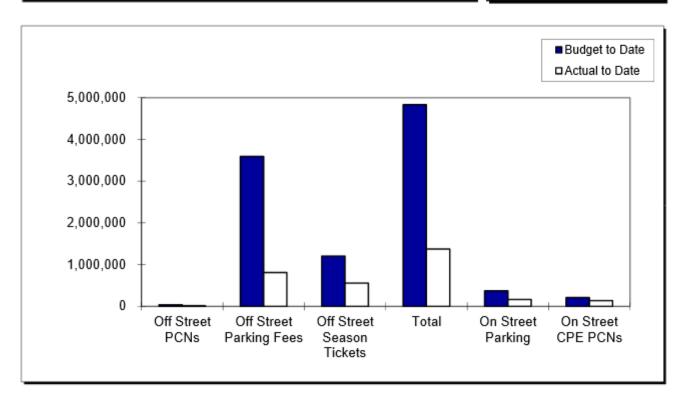
| | <u>To Date</u> |
|---|----------------|
| Sheerwater Regeneration Staff Costs Not Charged To TDL | £732,611 |
| Removal Costs | £78,894 |
| Equalities Survey | £72,918 |
| Miscellaneous Costs | £105,999 |
| Securing Void Sheerwater Units | £16,705 |
| Subsidy of Bishop David Brown School Legal Fees and Rent Loss | £111,550 |
| Subsidy of Sheerwater GP Practice | £54,929 |
| Total | £1,173,606 |

| Compulsory Purchase Order (CPO) DCLG Estate Regeneration Grant | Income £285,000 | Expenditure |
|--|--------------------|-------------|
| Committed legal advice for CPO process | | £280,000 |

CAR PARKS INCOME APRIL - OCTOBER 2020

| | Off Street PCNs | Off Street Parking Fees | Off Street Season Tickets | Total |
|-------------------|--------------------|-------------------------------|---------------------------------|------------|
| Annual Budget | 63,000 | 6,393,000 | 1,510,000 | 7,966,000 |
| Budget to Date | 37,000 | 3,591,000 | 1,205,000 | 4,833,000 |
| Actual to Date | 12,000 | 808,000 | 554,000 | 1,374,000 |
| Variation to Date | -25,000 | -2,783,000 | -651,000 | -3,459,000 |
| | -68% | -77% | -54% | -72% |

| On Street | On Street |
|-----------|-----------|
| Parking | CPE PCNs |
| 672,000 | 362,000 |
| 372,000 | 211,000 |
| 165,000 | 135,000 |
| -207,000 | -76,000 |
| -56% | -36% |



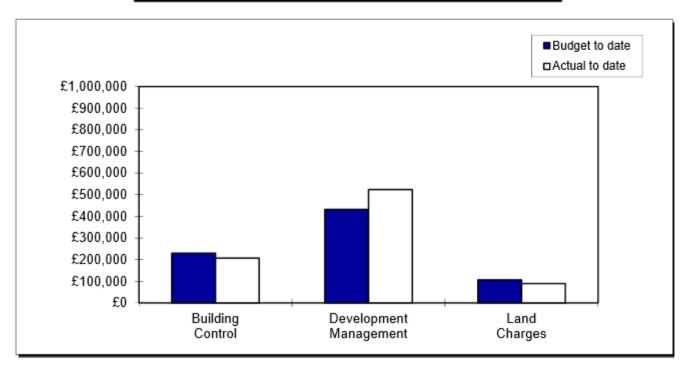
Free parking arrangements which had been in place since the start of Lockdown were lifted on 1st July 2020. However the impact of changes to behaviours on activity for the rest of the year is unknown and is likely to result in less season ticket renewals and lower use of the car parks.

The government has introduced an income compensation scheme for lost sales, fees and charges which will fund 75% of the losses over an initial 5% reduction in income. The first claim under this scheme was made during September 2020.

Geoff McManus, Director of Neighbourhood Services

OTHER FEES AND CHARGES APRIL - OCTOBER 2020

| | Building | Development | Land |
|-------------------|----------|-------------|---------|
| | Control | Management | Charges |
| Budget to date | 230,403 | 432,539 | 106,504 |
| Actual to date | 207,088 | 524,198 | 89,251 |
| Variation to Date | -23,315 | +91,659 | -17,253 |
| | -10% | +21% | -16% |



Building Control (David Edwards, Chief Building Control Surveyor)

Whilst building control income is slightly below the expected budget, due to the effects of coronavirus, further monitoring will be required to see if the confidence remains in the domestic market.

Development Management (Thomas James, Development Manager)

There was a reduction in planning applications received during April and May as a result of the Coronavirus pandemic. Since then there has been a significant uplift in the number of planning applications received, including an application for the redevelopment of part of Goldsworth Road which attracted a planning fee of £178,000. There will be ongoing monitoring of the number of planning applications submitted to see whether the trend in the uplift of applications received continues.

Income to date includes £113k received in 2019/20 which relates to work to be carried out in 2020/21.

<u>Land Charges</u> (David Ripley, Revenue & Benefits Manager)

Prices have been set to reflect the cost neutral requirement of Land Charges fees and income. Early activity suggests income will be below budget for the year.

EMPLOYEE COSTS APRIL - OCTOBER 2020

| | Original | | Latest | | Actual | Variation from |
|--|------------|------------|------------|------------|----------------|----------------|
| | Budget | | Budget | Budget to | Expenditure to | Budget to |
| | 2020/21 | Variations | 2020/21 | OCTOBER | OCTOBER | OCTOBER |
| | £ | £ | £ | £ | £ | £ |
| | | | | | | |
| US - Corporate Management Group | 854,381 | 0 | 854,381 | 498,389 | 557,207 | 58,818 |
| US - Human Resources | 458,230 | -44,164 | 414,066 | 241,539 | 307,555 | 66,016 |
| US - Revs, Benefits & Customers Services | 1,970,119 | -217,346 | 1,752,773 | 1,022,451 | 1,057,156 | 34,705 |
| US - Financial Services | 714,458 | 0 | 714,458 | 416,767 | 394,357 | -22,410 |
| US - IT and Business Improvement | 1,337,787 | -16,583 | 1,321,204 | 770,703 | 699,156 | -71,547 |
| US - Legal & Democratic Services | 1,452,157 | 0 | 1,452,157 | 847,093 | 841,706 | -5,387 |
| PLACE - Neighbourhood Services | 2,623,360 | 0 | 2,623,360 | 1,530,293 | 1,493,568 | -36,725 |
| PLACE - Planning Services | 1,673,115 | -89,145 | 1,583,970 | 923,982 | 1,011,439 | 87,457 |
| PLACE - Estate Management | 517,637 | 0 | 517,637 | 301,955 | 281,800 | -20,155 |
| PLACE - Building Services | 824,036 | -31,635 | 792,401 | 462,233 | 442,745 | -19,488 |
| PLACE - Business & Community Engagemen | 494,708 | -39,007 | 455,701 | 265,825 | 253,413 | -12,412 |
| PEOPLE - Housing Services | 1,837,224 | -116,364 | 1,720,860 | 1,003,834 | 976,100 | -27,734 |
| PEOPLE - Community Services | 4,137,403 | -94,932 | 4,042,471 | 2,358,108 | 2,412,472 | 54,364 |
| | | | | | | |
| Salary budget | 18,894,615 | -649,176 | 18,245,439 | 10,643,172 | 10,728,674 | 85,502 |
| | | | | | | |
| Contribution towards costs | -3,204,615 | 0 | -3,204,615 | -1,869,359 | -1,753,881 | 115,478 |
| | 15,690,000 | -649,176 | 15,040,824 | 8,773,813 | 8,974,794 | 200,980 |
| | | | | | | |

<u>Notes</u>

- At its meeting on the 6 February 2020 the Executive agreed that the staffing budget for the year would be limited to £15.690m and an annual average number of staff for the year of 358 FTE. CMG will manage the staffing budget flexibly within these two parameters.
- Following a staffing review savings of £649,176 have been identified and reported on the savings page. The posts have been removed from the budget.
- 3. The above figures exclude costs of £63,769 on redundancy payments, which will be met from the management of change budget. The amount is split as follows:

| General Fund | 58,565 |
|-------------------------|--------|
| Housing Revenue Account | 5,204 |
| | 63.769 |

- 4. Contributions towards costs reflect costs included in main table for which we receive some external funding.
- 5. The variation above is split between the General Fund and Housing Revenue Account as follows:

| General Fund | 258,354 |
|-------------------------|---------|
| Housing Revenue Account | -57,374 |
| | 200,980 |

EMPLOYEE NUMBERS As at October 2020

Employee Numbers for Full time, Part time, Agency cover and Casual Business Area Agency Casual Total Full Time | Part Time Cover Staff FTEs US - Corporate Management Group (R.Morgan) 0.00 5.8 US - Human Resources (R.Morgan) US - Revs, Bens & Customer Services (L.Clarke) 5 0.00 9.8 32 14 5.00 45.2 US - Financial Services (L.Clarke) 13 0.00 14.3 2 US - IT & Commercial Unit (R.Morgan) 0.00 19 4 21.7 US - Legal & Licensing (P.Bryant) 0.00 10 0 10.0 US - Democratic Services (P.Bryant) 8 1 0.00 9.9 US - Electoral Services & Post Room (P.Bryant) 0.00 3 4.0 US - Marketing & Communications (P.Bryant) 0.00 0 3.0 3 PLACE - Integrated Transport (D.Spinks) 0 0 0.00 0.0 PLACE - Neighbourhood Services (G.McManus) 0.00 26 28.7 PLACE - Planning Services (D.Spinks) 2.81 5 34.1 28 PLACE - Estate Management (D.Spinks) 4 1 1.94 2 7.2 PLACE - Building Services (D.Spinks) 0.00 10 11.4 PLACE - Business Liaison (D.Spinks) 0.00 6 6.3 PEOPLE - Housing Services (L.Strongitharm) 14 8 0.00 19.1 PEOPLE - Supporting People (J.Fisher) 56 41 1.14 8 83.2 Additional FTE to account for partially funded posts 6.0 244 10.89 93 10 Grand totals 319.8

The staffing budget is managed flexibly within a total sum of £15,690,000 and an average annual FTE of 358.

| Month | Total FTEs |
|------------------------------|------------|
| April 2020 | 327.5 |
| May 2020 | 330.3 |
| June 2020 | 322.8 |
| July 2020 | 321.0 |
| August 2020 | 315.0 |
| September 2020 | 318.1 |
| October 2020 | 319.8 |
| November 2020 | |
| December 2020 | |
| January 2021 | |
| February 2021 | |
| March 2021 | |
| Average for the year to date | 322.1 |

(Average for previous year - 2019-2020 = 331.8)

| Memorandum |] | | | | |
|---|----|----|---|---|--|
| Number of externally funded posts (excluded from count above) | 58 | 27 | 0 | 3 | |

The funded posts are:

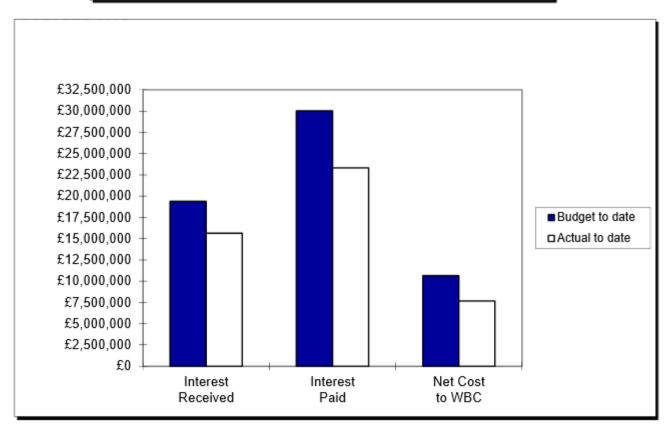
| 1.On-street parking | |
|--|---------------|
| TTR080: Parking Services Manager | |
| OSP020: Operations Manager (On-Street) | |
| AOM010: Assistant Operations Manager | |
| PARK02: Parking Officer(Notice Processing) | |
| PARK04: Correspondence Officer | $\overline{}$ |
| PARK08: Assistant Technician | |
| BLE001: Bus Lane Enforcement Officer | |
| CIV020: Civil Enforcement Officer Super | $\overline{}$ |
| CIV021: Civil Enforcement Officer | |
| CIV022: Civil Enforcement Officer | |
| CIV023: Civil Enforcement Officer | $\overline{}$ |
| CIV024: Civil Enforcement Officer | |
| CIV025: Civil Enforcement Officer | 10 |
| CIV028: Civil Enforcement Officer | 18 |
| <u> </u> | |

| CIV027: Civil Enforcement Officer |
|---|
| CIV028: Civil Enforcement Officer |
| CIV029: Civil Enforcement Officer |
| CIV030: Civil Enforcement Officer |
| CIV031: Civil Enforcement Officer |
| CIV032: Civil Enforcement Officer |
| CIV033: Civil Enforcement Officer |
| CIV034: Civil Enforcement Officer |
| DAL088: Senior Parking Administrator |
| PARK07: Parking Services Administration Officer |

| 2. Other |
|--|
| SBS165: Building Surveyor |
| PFI010: PFI Project Manager |
| LDO010: Drainage and Flood Risk Engineer |
| LDO020: Drainage and Flood Risk Officer |
| LDO030: Drainage and Flood Risk Assistant Engineer |
| ENG001: Town Centre Engineer |
| ENG002: Town Centre Engineering Officer |
| ENG003: Principal Engineer |
| SAM010: Strategic Asset Manager |
| SBS020: Building Services Manager |
| |
| CHR025: Senior Building Surveyor |
| ECS082: Marketing Communications Officer |
| PRO003: S/Water Housing Project Support Officer |
| CAD071: S/Water Housing Support Officer |
| CAD072: S/Water Housing Support Officer |
| CAD073: S/Water Housing Support Officer |
| CAD074: S/Water Housing Team Leader |
| SRB050: Handyperson |
| SRB055: Handyperson |
| SRB060: Handyperson |
| |
| CPC020: Housing Improvement Surveyor |
| CEH040: Homelink Surveyor |
| FSP013: Family Co-ordinator |

INTEREST RECEIPTS AND PAYMENTS APRIL - OCTOBER 2020

| | Interest Received | Interest Paid | Net Cost to WBC |
|-------------------|----------------------|--------------------|--------------------|
| 2020/21 Estimate | 33,231,503 | 51,486,100 | 18,254,597 |
| Budget to date | 19,385,043 | 30,033,558 | 10,648,515 |
| Actual to date | 15,643,726 | 23,323,742 | 7,680,016 |
| Variation to Date | -3,741,317 -19% | -6,709,816 -22% | -2,968,499 -28% |



Loans to group companies have been lower than budgeted resulting in an adverse variation in interest received, however, the lower amount of borrowing to date compared to budget and the use of temporary loans (with lower interest rates than budget) has resulted in a positive variance overall.

The underspend on interest will be offset by the rental income budget for property acquisitions not yet completed.

A sum of £52k is included in interest paid in respect of a transfer of notional interest to the Wolsey Place reserve.

Neil Haskell, Financial Services Manager

CAPITAL RECEIPTS APRIL - OCTOBER 2020

| GENERAL FUND DETAILS OF RECEIPT | ESTIMATED RECEIPTS (full year) | ACTUAL RECEIPTS (to date) |
|----------------------------------|--------------------------------------|---------------------------|
| Land Sales | £ | £ |
| TOTAL RECEIPTS 2020/21 | 0 | 0 |

| HOUSING | ESTIMATED | ACTUAL |
|---|--|--|
| DETAILS OF RECEIPT | RECEIPTS (full year) | RECEIPTS (to date) £ |
| Right To Buy Sales * | 3,330,000 | 1,343,700 |
| Land Sales (including target disposals) Equity Share Sale Other | | 249,375 0 |
| TOTAL RECEIPTS 2020/21 | 3,330,000 | 1,593,075 |
| Receipt retained by WBC Treasury Share of receipt Earmarked for replacement housing | 723,191 535,801 2,071,008 3,330,000 | 396,207 588,882 607,986 1,593,075 |

^{* 6} properties were sold under the Right To Buy to the end of October, at a discounted price of £223,950 compared with a forecast of 15 for the year @ £222,000 each.

The first quarter Treasury payment for 2020/21 of £320,982 was made at the end of July 2020 and the Second quarter payment of £133,951 was paid at the end of October.

SAVINGS ACHIEVED APRIL - OCTOBER 2020

| GENERAL FUND | 2020/21 | Effect in 2021/22 |
|---|----------|-------------------|
| Savings achieved to date: | £ | £ |
| Staffing posts removed as part of salary review | 649,176 | 649,176 |
| Total Savings achieved at 31 October 2020 | 649,176 | 649,176 |
| Savings Target | 100,000 | |
| Savings achieved in excess of target at 31 October 2020 | -549,176 | |
| | | |

HOUSING REVENUE ACCOUNT

Following the outsource of the housing management services there is little opportunity to achieve further efficiency savings due to the nature of the HRA under the new arrangements. Therefore, no savings target was set for 2020/21.

31.10.2020: COMMUNITY INFRASTRUCTURE (CIL) FUNDING AVAILABLE BY AREA

| Area | Funding Available (£) |
|----------------------------------|-----------------------|
| Brookwood Neighbourhood Area | 6,095.24 |
| Byfleet and West Byfleet Ward | 7,980.02 |
| Canalside Ward | 145,896.78 |
| Goldsworth Park Ward | 7,489.99 |
| Heathlands Ward | 13,679.17 |
| Hoe Valley Ward | 28,858.52 |
| Hook Heath Neighbourhood Area | 27,744.42 |
| Horsell Ward | 43,110.33 |
| Knaphill Ward | 12,864.00 |
| Mount Hermon Ward | 160,062.54 |
| Pyrford Neighbourhood Area | 28,246.98 |
| Pyrford Ward | 5,860.82 |
| Pyrford Ward within West Byfleet | 2,630.77 |
| Neighbourhood Area | |
| St Johns Ward | 14,389.30 |
| West Byfleet Neighbourhood Area | 403,493.22 |

CIL is a charge levied on new developments to contribute towards infrastructure delivery. A proportion of the money received from this charge is allocated to Wards or Neighbourhood Areas where the development occurred, to be used for local community projects. Ward Councillors can apply for this funding and work with providers and resident groups to deliver identified community projects. The above table sets out the proportion of the CIL income that has been earmarked for the various Wards and Neighbourhood Areas to date.

TREASURY MANAGEMENT INFORMATION

October 2020

SUMMARY OF EXTERNAL COMMITMENTS

[detailed schedules overleaf]

| At 30 September 2020 | | At 31 October 202 | |
|------------------------|---|-------------------|-------|
| £'000 | | £'000 | % |
| | External Borrowing Outstanding | | |
| 1,358,822 | Long-term borrowing (1) | 1,358,582 | 87.9 |
| | Short-term borrowing (less than 12 months) | | |
| 145,000 | - Three months or more | 152,000 | 9.8 |
| 15,000 | - Less than three months | 35,000 | 2.3 |
| 0 | - Mayoral Charities (including Hospice) | 0 | 0.0 |
| 1,518,822 | Total Borrowing | 1,545,582 | 100.0 |
| | | | |
| | External Deposits | | |
| 0 | Long-term Deposits | 0 | 0 |
| | Short-term Deposits | | |
| 2,000 | - invested by WBC Treasury (2) | 1,000 | 16.0 |
| 6,450 | - on call with Lloyds | 5,246 | 84.0 |
| 8,450 | Total External Deposits | 6,246 | 100.0 |
| 0,100 | Total Entollia Deposits | 5,2.15 | 10010 |
| | Long-term Investments in Group Companies/Joint Vent | ures (3) | |
| 12,901 | - Thameswey Energy Limited (TEL) | 12,901 | n/a * |
| 228,595 | - Thameswey Housing Limited (THL) | 234,957 | n/a * |
| 54,567 | - Thameswey Housing Limited (Sheerwater) | 58,667 | n/a * |
| 45,250 | - Thameswey Developments Limited (for THL) | 45,250 | n/a * |
| 5,000 | - Thameswey Developments Limited (Sheenwater) | 5,000 | n/a * |
| 9,800 | - Thameswey Developments(Sheerwater Leisure Centre) | 9,800 | n/a * |
| 18,030 | - Thameswey Developments Limited (for TEL) | 18,030 | n/a * |
| 32,297 | - Thameswey Central Milton Keynes Ltd | 32,441 | n/a * |
| 1,077 | - Thameswey Solar Ltd | 1,077 | n/a * |
| 1,665 | - Rutland (Woking) Ltd | 1,665 | n/a * |
| 440,012 | - Victoria Square Woking Ltd | 457,088 | n/a * |
| 849,194 | Violona Oqualo TVolang Eta | 876,876 | 11100 |
| | I | | |
| 0.250 | Long-term Loans to External Organisations | 6.350 | -/- + |
| 6,350 | - Peacocks Centre | 6,350 | n/a * |
| 8,964 | - Woking Hospice | 9,256 | n/a * |
| 100 | - A & B Menswear | 100 | n/a * |
| 75 | - Woking Football Club | 75 | n/a * |
| 1,736 | - Freedom Leisure - Greenfield School | 1,736 | n/a * |
| 6,400 | | 6,400 | n/a * |
| 1,500 25,125 | - Kingfield Community Sports Centre Limited | 1,500 | n/a * |
| <u></u> | | 25,417 | |
| | Share Capitalisations | | |
| 6,703 | - Thameswey Limited | 6,703 | n/a * |
| 24,490 | - Thameswey Housing Limited | 24,490 | n/a * |
| 6,000 | - Woking Necropolis and Mausoleum Ltd | 6,000 | n/a * |
| 0,000 | - Woking Town Centre Management | 0,000 | n/a * |
| 14 | - Victoria Square Woking Ltd | 14 | n/a * |
| 50 | - Municipal Bonds Agency | 50 | n/a * |
| 50 | - SurreySave Credit Union | 50 | n/a * |
| 500 | - Kingfield Community Sports Centre Limited | 500 | n/a * |
| 37,808 | | 37,808 | |
| | | | |

 ^{(1) £132,796}k of the long term borrowing is Housing Revenue Account, with £98,006k of this relating to the Housing Self Financing settlement. The remainder of the borrowing relates to the General Fund.
 (2) WBC Treasury utilises AAA rated Money Market Funds operated by Deutsche Bank Advisors, Ignis Asset Management and Federated Hermes Cash Management Fund to manage day to day cash flow.

⁽³⁾ These investments are used to provide operational assets within the group companies, and consequently fall outside the liquidity measure within the Council's approved Investment Strategy i.e. that a minimum of 65% of investments should mature within 12 months of placing an investment.

Long Term Loans

Public Works Loans Board

| Reference | Counter Party Name | Start date | Maturity date | Intere | est Rate | Loan Type | Principal £m |
|------------------|--------------------|--------------------------|--------------------------|--------------|----------------|----------------------|-----------------|
| 176519 | PWLB | 27/03/2020 | 27/03/2021 | 1.88 | Fixed | Maturity | 15.0 |
| 505504 | PWLB | 16/11/2016 | 16/11/2021 | 1.58 | Fixed | Maturity | 25.0 |
| 496087 | PWLB | 13/10/2009 | 13/10/2024 | 3.91 | Fixed | Maturitý | 4.0 |
| 499430 | PWLB | 12/03/2012 | 12/03/2025 | 3.59 | Fixed | Maturity | 5.0 |
| 506421 | PWLB | 27/09/2017 | 31/08/2025 | 1.95 | Fixed | Maturity | 8.0 |
| 501617 | PWLB | 05/10/2012 | 05/10/2026 | 2.18 | Fixed | Annuity | 1.0 |
| 495369 | PWLB | 17/03/2009 | 10/03/2027 | 3.78 | Fixed | Maturity | 3.0 |
| 489099 | PWLB | 04/10/2004 | 04/10/2030 | 4.75 | Fixed | Maturity | 5.0 |
| 489100 | PWLB | 04/10/2004 | 04/10/2031 | 4.75 | Fixed | Maturity | 5.0 |
| 489952 | PWLB | 20/05/2005 | 16/05/2033 | 4.45 | Fixed | Maturity | 5.0 |
| 503002 | PWLB | 24/04/2014 | 24/04/2034 | 3.69 | Fixed | Annuity | 1.1 |
| 488996 | PWLB | 26/08/2004 | 26/08/2034 | 4.85 | Fixed | Maturity | 5.0 |
| 497990 | PWLB | 28/09/2010 | 28/09/2034 | 4.06 | Fixed | Maturity | 5.0 |
| 489911 | PWLB | 16/05/2005 | 16/05/2035 | 4.55 | Fixed | Maturity | 5.0 |
| 502015 | PWLB | 22/03/2013 | 22/03/2037 | 3.90 | Fixed | Maturity | 5.0 |
| 494140 | PWLB | 10/12/2007 | 10/12/2037 | 4.49 | Fixed | Maturity | 3.0 |
| 501718 496255 | PWLB PWLB | 13/11/2012 | 13/05/2038 01/12/2039 | 3.78 | Fixed Fixed | Maturity | 5.0 |
| 502580 | PWLB | 01/12/2009 04/10/2013 | 04/10/2040 | 4.22 4.26 | Fixed | Maturity Maturity | 3.0 5.0 |
| 494241 | PWLB | 09/01/2008 | 10/12/2042 | 4.39 | Fixed | Maturity | 3.0 |
| 496164 | PWLB | 04/11/2009 | 02/11/2049 | 4.29 | Fixed | Maturity | 3.0 |
| 496526 | PWLB | 21/01/2010 | 21/01/2053 | 4.48 | Fixed | Maturity | 4.0 |
| 494807 | PWLB | 10/09/2008 | 10/09/2053 | 4.41 | Fixed | Maturity | 3.0 |
| 496700 | PWLB | 19/02/2010 | 19/09/2053 | 4.67 | Fixed | Maturity | 10.0 |
| 496599 | PWLB | 01/02/2010 | 01/08/2054 | 4.44 | Fixed | Maturity | 5.0 |
| 496701 | PWLB | 19/02/2010 | 19/01/2055 | 4.67 | Fixed | Maturity | 10.0 |
| 490975 | PWLB | 10/01/2006 | 10/01/2056 | 3.95 | Fixed | Maturity | 3.0 |
| 501032 | PWLB | 28/03/2012 | 01/09/2056 | 3.50 | Fixed | Maturity | 10.0 |
| 492382 | PWLB | 02/11/2006 | 02/11/2056 | 4.05 | Fixed | Maturity | 6.0 |
| 496702 | PWLB | 19/02/2010 | 19/10/2057 | 4.67 | Fixed | Maturity | 10.0 |
| 494733 | PWLB | 15/08/2008 | 15/02/2058 | 4.39 | Fixed | Maturity | 3.0 |
| 494420 | PWLB | 07/03/2008 | 07/03/2058 | 4.41 | Fixed | Maturity | 3.0 |
| 494702 | PWLB | 04/08/2008 | 04/08/2058 | 4.46 | Fixed | Maturity | 5.0 |
| 501025 | PWLB | 28/03/2012 | 02/09/2058 | 3.50 | Fixed | Maturity | 10.0 |
| 496703 | PWLB | 19/02/2010 | 19/01/2059 | 4.67 | Fixed | Maturity | 10.0 |
| 501029 | PWLB | 28/03/2012 | 03/03/2059 | 3.50 | Fixed | Maturity | 10.0 |
| 496600 | PWLB | 01/02/2010 | 01/08/2059 | 4.43 | Fixed | Maturity | 5.0 |
| 501028 | PWLB | 28/03/2012 | 01/09/2059 | 3.50 | Fixed | Maturity | 10.0 |
| 496704 | PWLB | 19/02/2010 | 19/10/2059 | 4.67 | Fixed | Maturity | 8.0 |
| 496257 496525 | PWLB PWLB | 01/12/2009 21/01/2010 | 01/12/2059 21/01/2060 | 4.21 4.46 | Fixed Fixed | Maturity Maturity | 4.0 4.0 |
| 501027 | PWLB | 28/03/2012 | 01/03/2060 | | Fixed | Maturity | 10.0 |
| 501027 | PWLB | 28/03/2012 | 01/09/2060 | | Fixed | Maturity | 10.0 |
| 497889 | PWLB | 10/09/2010 | 10/09/2060 | 4.04 | | Maturity | 5.0 |
| 501030 | PWLB | 28/03/2012 | 01/03/2061 | 3.49 | Fixed | Maturity | 10.0 |
| 501026 | PWLB | 28/03/2012 | 01/09/2061 | 3.48 | Fixed | Maturity | 10.0 |
| 499282 | PWLB | 28/12/2011 | 22/12/2061 | 4.11 | Fixed | Maturity | 5.0 |
| 499322 | PWLB | 20/01/2012 | 20/01/2062 | 3.99 | Fixed | Maturity | 5.0 |
| 501031 | PWLB | 28/03/2012 | 01/03/2062 | 3.48 | Fixed | Maturity | 18.0 |
| 503577 | PWLB | 18/12/2014 | 18/07/2062 | 3.22 | Fixed | Maturity | 3.0 |
| 503547 | PWLB | 15/12/2014 | 15/12/2062 | 3.36 | Fixed | Maturity | 3.0 |
| 503658 | PWLB | 20/01/2015 | 20/03/2063 | 2.99 | Fixed | Maturity | 2.0 |
| 503523 | PWLB | 02/12/2014 | 02/05/2063 | 3.45 | Fixed | Maturity | 3.0 |
| 502654 | PWLB | 04/11/2013 | 04/11/2063 | 4.20 | Fixed | Maturity | 5.0 |
| 503517 | PWLB | 01/12/2014 | 01/05/2064 | 3.49 | Fixed | Maturity | 5.0 |
| 504415 | PWLB | 19/10/2015 | 19/10/2064 | 3.25 | Fixed | Maturity | 9.5 |
| 503472 | PWLB | 20/11/2014 | 20/11/2064 | 3.66 | Fixed | Maturity | 5.0 |
| 503499 | PWLB | 27/11/2014 | 27/11/2064 | 3.58 | Fixed | Maturity | 6.0 |
| 504660 | PWLB | 11/02/2016 | 11/02/2065 | 2.92 | Fixed | Maturity | 3.0 |
| 506120 | PWLB | 09/06/2017 | 09/06/2065 | 2.28 | Fixed | Maturity | 4.5 |
| 504298 504387 | PWLB PWLB | 12/08/2015 28/09/2015 | 12/08/2065 28/09/2065 | 3.16 3.18 | Fixed Fixed | Maturity Maturity | 2.0 5.0 |
| 504367 | PWLB | 18/11/2015 | 18/11/2065 | 3.33 | Fixed | Maturity | 2.0 |
| 504531 | PWLB | 08/12/2015 | 08/12/2065 | 3.21 | Fixed | Maturity | 2.0 |
| 504597 | PWLB | 19/01/2016 | 19/01/2066 | | Fixed | Maturity | 2.5 |
| 00 1001 | | 10/0 //2010 | 2010112000 | 5.15 | . 1000 | ····starry | 2.0 |

Long Term Loans

| 505119 | PWLB | 20/06/2016 | 20/04/2066 | 2.50 | Fixed | Maturity | 10.0 |
|------------------|------------------------------|--------------------------|--------------------------|--------------|----------|------------------------|-----------------|
| Reference | Counter Party Name | Start date | Maturity date | Intere | est Rate | Loan Type | Principal £m |
| 505091 | PWLB | 17/06/2016 | 17/06/2066 | 2.57 | Fixed | Maturity | 10.0 |
| 505186 | PWLB | 30/06/2016 | 30/06/2066 | 2.42 | Fixed | Maturity | 3.0 |
| 505365 | PWLB | 21/09/2016 | 21/09/2066 | 2.23 | Fixed | Maturity | 4.0 |
| 505499 | PWLB | 10/11/2016 | 10/11/2066 | 2.47 | Fixed | Maturity | 8.0 |
| 505518 | PWLB | 30/11/2016 | 30/11/2066 | 2.61 | Fixed | Maturity | 9.0 |
| 505724 | PWLB | 13/02/2017 | 11/02/2067 | 2.74 | Fixed | Annuity | 11.6 |
| 505767 | PWLB | 28/02/2017 | 28/02/2067 | 2.68 | Fixed | Annuity | 19.3 |
| 505783 | PWLB | 02/03/2017 | 02/03/2067 | 2.64 | Fixed | Annuity | 9.6 |
| 505922 | PWLB | 27/03/2017 | 27/03/2067 | 2.37 | Fixed | Maturity | 5.0 |
| 506000 | PWLB | 19/04/2017 | 19/04/2067 | 2.50 | Fixed | Annuity | 4.8 |
| 506121 | PWLB | 09/06/2017 | 09/06/2067 | 2.52 | Fixed | Annuity | 4.8 |
| 506306 | PWLB | 31/08/2017 | 31/08/2067 | 2.52 | Fixed | Annuity | 48.4 |
| 506347 | PWLB | 12/09/2017 | 12/09/2067 | 2.50 | Fixed | Annuity | 9.7 |
| 506555 | PWLB | 07/11/2017 | 07/11/2067 | 2.67 | Fixed | Annuity | 19.5 |
| 506564 | PWLB | 09/11/2017 | 09/11/2067 | 2.66 | Fixed | Annuity | 29.3 |
| 506569 | PWLB | 10/11/2017 | 10/11/2067 | 2.63 | Fixed | Annuity | 19.5 |
| 506658 | PWLB | 23/11/2017 | 23/11/2067 | 2.65 | Fixed | Annuity | 9.8 |
| 506730 | PWLB | 13/12/2017 | 13/12/2067 | 2.64 | Fixed | Annuity | 9.8 |
| 506752 | PWLB | 19/12/2017 | 19/12/2067 | 2.30 | Fixed | Maturity | 10.0 |
| 506980 | PWLB | 02/03/2018 | 02/03/2068 | 2.73 | Fixed | Annuity | 9.8 |
| 507084 | PWLB | 19/03/2018 | 19/03/2068 | 2.63 | Fixed | Annuity | 9.7 |
| 507090 | PWLB | 20/03/2018 | 20/03/2068 | 2.61 | Fixed | Annuity | 9.7 |
| 507135 | PWLB | 26/03/2018 | 26/03/2068 | 2.56 | Fixed | | 14.6 |
| 507136 | PWLB | 26/03/2018 | | 2.56 | Fixed | Annuity | 7.8 |
| | | | 26/03/2068 | | Fixed | Annuity | |
| 507182 507445 | PWLB PWLB | 29/03/2018 31/05/2018 | 29/03/2068 31/05/2068 | 2.54 2.49 | Fixed | Annuity | 9.7 9.8 |
| | | | | | | Annuity | |
| 507623 | PWLB | 27/07/2018 | 27/07/2068 | 2.53 | Fixed | Annuity | 9.8 |
| 507925 | PWLB | 19/10/2018 | 19/10/2068 | 2.68 | Fixed | Maturity | 6.0 |
| 508038 | PWLB | 14/11/2018 | 14/11/2068 | 2.72 | Fixed | Annuity | 9.9 |
| 508052 | PWLB | 19/11/2018 | 19/11/2068 | 2.78 | Fixed | Annuity | 9.9 |
| 508146 | PWLB | 07/12/2018 | 07/12/2068 | 2.75 | Fixed | Annuity | 59.1 |
| 508180 | PWLB | 11/12/2018 | 11/12/2068 | 2.66 | Fixed | Annuity | 19.7 |
| 508231 | PWLB | 13/12/2018 | 13/12/2068 | 2.55 | Fixed | Annuity | 39.4 |
| 508432 | PWLB | 31/01/2019 | 31/01/2069 | 2.56 | Fixed | Annuity | 9.8 |
| 508481 | PWLB | 11/02/2019 | 11/02/2069 | 2.52 | Fixed | Annuity | 78.8 |
| 508610 | PWLB | 27/02/2019 | 27/02/2069 | 2.39 | Fixed | Annuity | 7.0 |
| 508842 | PWLB | 19/03/2019 | 19/03/2069 | 2.55 | Fixed | Annuity | 19.7 |
| 508850 | PWLB | 20/03/2019 | 20/03/2069 | 2.53 | Fixed | Annuity | 19.7 |
| 508869 | PWLB | 22/03/2019 | 22/03/2069 | 2.49 | Fixed | Annuity | 29.5 |
| 508916 | PWLB | 25/03/2019 | 25/03/2069 | 2.39 | Fixed | Annuity | 49.2 |
| 508947 | PWLB | 26/03/2019 | 26/03/2069 | 2.37 | Fixed | Annuity | 19.7 |
| 509003 | PWLB | 28/03/2019 | 28/03/2069 | 2.31 | Fixed | Annuity | 19.7 |
| 509473 | PWLB | 05/07/2019 | 05/07/2069 | 2.15 | | Annuity | 19.8 |
| 509557 | PWLB | 26/07/2019 | 26/07/2069 | 2.16 | Fixed | Annuity | 19.8 |
| 509591 | PWLB | 06/08/2019 | 06/08/2069 | 2.09 | Fixed | Annuity | 19.8 |
| 509644 | PWLB | 09/08/2019 | 09/08/2069 | 1.93 | Fixed | Annuity | 19.8 |
| 509739 | PWLB | 20/08/2019 | 20/08/2069 | 1.77 | Fixed | Annuity | 9.9 |
| 509874 | PWLB | 05/09/2019 | 05/09/2069 | 1.74 | Fixed | Annuity | 9.9 |
| 116151 | PWLB | 25/09/2019 | 25/09/2069 | 1.82 | Fixed | Annuity | 9.9 |
| 116631 | PWLB | 26/09/2019 | 26/09/2069 | 1.80 | Fixed | Annuity | 9.9 |
| 141733 | PWLB | 11/12/2019 | 11/12/2069 | 3.08 | Fixed | Annuity | 19.9 |
| 156094 | PWLB | 30/01/2020 | 30/01/2070 | 2.85 | Fixed | Annuity | 19.9 |
| 186269 | PWLB | 16/04/2020 | 16/04/2070 | 2.48 | Fixed | Annuity | 19.9 |
| 197955 | PWLB | 12/05/2020 | 12/05/2070 | 2.43 | Fixed | Annuity | 20.0 |
| * New Ioa | ns taken during this period. | | | | Avera | age interest rate 2.84 | 1,319.1 |

Long Term Loans

Market Loans

| Reference | Counter Party Name | Start date | Maturity date | Interest Rate | Loan Type | Principal | |
|-----------|-------------------------------|------------|---------------|---------------|--------------------------|-----------|----|
| 252 | LB of Hackney | 21/11/2016 | 19/11/2021 | 1.38 Fixed | Maturity | 3.5 | |
| 253 | Cornwall Council | 03/01/2017 | 04/01/2022 | 1.30 Fixed | Maturity | 6.0 | |
| 291/296 | Barclays Bank plc | 31/07/2006 | 31/07/2076 | 4.75 Fixed | Maturity | 5.0 | ** |
| 292/295 | Barclays Bank plc | 31/07/2006 | 31/07/2076 | 4.75 Fixed | Maturity | 5.0 | ** |
| 299 | Barclays Bank plc | 05/04/2007 | 05/04/2077 | 3.95 Fixed | Maturity | 5.0 | ** |
| No new lo | ans taken during this period. | | | Av | erage interest rate 3.26 | 24.5 | |

^{**} These loans were previously classified as LOBO (Lender Option Borrower Option) loans. Barclays notified the Council that it had permanently waived its rights under the lender's option of the LOBO feature of the loans to change the interest rate in the future. As a result, the loans effectively became fixed rate loans at their current interest rates with their stated maturities and no risk that the rates will be changed in the future. This change was effective from 28th June 2016.

Lender Option Borrower Option (LOBO) Loan Debt

£15m of the Council's long term borrowing is in the form of loans called LOBOs. These loans have a 'step up' date after which the lender has the option of asking for the interest rate to be increased at specific intervals ('call periods'). Should the lender request a rate increase, the Council has the option of repaying the loan and seeking an alternative source of finance. Some LOBOs have an interest rate increase pre-agreed at the 'step up' date at which the borrower does not have the option to repay. The new rate is referred to as the 'back-end rate'.

| Reference | Counter Party Name | Start date | Maturity date | Initial rate | Next Step up date | Back-end rate | Effective rate | Call Period | Principal £m |
|-----------------------|---|--|--|----------------------|--|----------------------|-------------------|-------------------------------|-------------------|
| 293 294/297 298 | Danske Bank* Dexia Public Finance Bank* Dexia Public Finance Bank | 05/04/2005 06/10/2006 22/11/2006 | 05/04/2055 06/10/2076 22/11/2076 | 3.90 3.89 3.95 | 05/04/2023 08/04/2021 22/11/2026 | 4.75 4.75 3.95 | n/a n/a n/a | 6 years 2 years 1 years | 5.0 5.0 5.0 |
| *LOBO ha | s stepped up to back-end rate | | | Ave | erage prevailing | interest rate | 4.48 | | 15.0 |
| | Total Long Term Loan | s | | Ave | erage prevailing | interest rate | 2.86 | | 1,358.6 |

| PRUDENTIAL INDICATORS | ŝ |
|-----------------------|---|
|-----------------------|---|

Section 1 of the Local Government Act 2003, requires the Council to determine, before the beginning of each financial year, the Council's treasury Prudential Indicators.

On 30 July 2020, the Council determined the following limits for 2020/21:

Operational Boundary for External Debt £2,070,420,000

Current External Debt as a percentage of Operational Boundary * 75.91%

Authorised Limit for External Debt £2,080,420,000

Current External Debt as a percentage of Authorised Limit * 75.55%

^{*} The value relating to the estimated PFI liability at 31 October 2020 which is classed as a credit arrangement and comes within the scope of the prudential indicators is: £26,138,000

New Deals taken between 1 October 2020 and 31 October 2020

Internally managed deposits

| Deal | Counter Party | Start | Dates ——— | Interest Principal |
|------|---------------|-------|-----------|--------------------|
| Ref | Name | | Maturity | Rate |
| | | | | |

No applicable deals

Temporary Loans

| Deal | Counter Party | Dates | | Interest Principal | |
|------|--------------------------------|------------|------------|--------------------|---------------|
| Ref | Name | Start | Maturity | Rate | |
| 3441 | CRAWLEY BOROUGH COUNCIL | 19/10/2020 | 18/10/2021 | 0.300 | 5,000,000.00 |
| 3442 | HAMPSHIRE COUNTY COUNCIL | 19/10/2020 | 18/10/2021 | 0.300 | 5,000,000.00 |
| 3443 | GATESHEAD COUNCIL | 16/10/2020 | 15/10/2021 | 0.300 | 5,000,000.00 |
| 3444 | SOMERSET COUNTY COUNCIL PENSIO | 16/10/2020 | 15/10/2021 | 0.350 | 2,000,000.00 |
| 3445 | WEST YORKSHIRE COMBINED AUTHOR | 22/10/2020 | 19/10/2021 | 0.300 | 5,000,000.00 |
| 3446 | GREATER LONDON AUTHORITY | 22/10/2020 | 21/10/2021 | 0.400 | 10,000,000.00 |
| | | | | | |

32,000,000.00

Long Term Loans

| Deal | Counter Party | D | ates —— | Interest Principal |
|------|---------------|-------|----------|--------------------|
| Ref | Name | Start | Maturity | Rate |

No applicable deals

Deals Outstanding at 31 October 2020

Internally managed deposits

Deal Counter Party ---- Dates ---- Interest
Ref Name Start Maturity Rate Principal

2750 FEDERATED HERMES CASH MANAGEMENT FUND N/A CALL 0.029 1,000,000.00

1,000,000.00

Deposits placed on the advice of Tradition UK

Deal Counter Party ---- Dates ---- Interest

Ref Name Start Maturity Rate Principal

No applicable deals

Temporary Loans

| Deal Counter Party | Dates Interest | |
|--|----------------------------|---------------|
| | | |
| 3422 NORTH YORKSHIRE COUNTY COUNCIL | 02/12/2019 30/11/2020 0.95 | 5,000,000.00 |
| 3423 OXFORDSHIRE COUNTY COUNCIL | 15/01/2020 13/01/2021 0.97 | 5,000,000.00 |
| 3424 DURHAM COUNTY COUNCIL | 15/01/2020 13/01/2021 1.00 | 5,000,000.00 |
| 3425 NOTTINGHAMSHIRE POLICE & CRIME COMMISSIONER | 08/01/2020 06/01/2021 0.98 | 5,000,000.00 |
| 3426 GREATER LONDON AUTHORITY | 05/02/2020 03/02/2021 1.00 | 15,000,000.00 |
| 3427 GREATER LONDON AUTHORITY | 10/02/2020 08/02/2021 1.05 | 15,000,000.00 |
| 3430 KENT COUNTY COUNCIL | 15/06/2020 15/12/2020 0.30 | 5,000,000.00 |
| 3431 SHROPSHIRE COUNTY COUNCIL | 17/06/2020 09/06/2021 0.70 | 5,000,000.00 |
| 3432 SOMERSET COUNTY COUNCIL | 17/06/2020 01/03/2021 0.60 | 5,000,000.00 |
| 3433 DERBYSHIRE COUNTY COUNCIL GENERAL | 22/06/2020 21/06/2021 0.70 | 10,000,000.00 |
| 3434 HAMPSHIRE COUNTY COUNCIL | 22/06/2020 22/03/2021 0.60 | 5,000,000.00 |
| 3435 WEST YORKSHIRE COMBINED AUTHORITY | 15/07/2020 15/04/2021 0.30 | 10,000,000.00 |
| 3436 DERBYSHIRE COUNTY COUNCIL PENSION FUND | 24/07/2020 25/01/2021 0.25 | 10,000,000.00 |
| 3437 DERBYSHIRE COUNTY COUNCIL GENERAL | 19/08/2020 18/08/2021 0.50 | 20,000,000.00 |
| 3438 PORTSMOUTH CITY COUNCIL | 10/09/2020 09/09/2021 0.35 | 15,000,000.00 |
| 3439 MIDDLESBROUGH COUNCIL | 14/09/2020 13/09/2021 0.25 | 10,000,000.00 |
| 3440 WOKINGHAM BOROUGH COUNCIL | 16/09/2020 15/09/2021 0.25 | 10,000,000.00 |
| 3441 CRAWLEY BOROUGH COUNCIL | 19/10/2020 18/10/2021 0.30 | 5,000,000.00 |
| 3442 HAMPSHIRE COUNTY COUNCIL | 19/10/2020 18/10/2021 0.30 | 5,000,000.00 |
| 3443 GATESHEAD COUNCIL | 16/10/2020 15/10/2021 0.30 | 5,000,000.00 |
| 3444 SOMERSET COUNTY COUNCIL PENSION FUND | 16/10/2020 15/10/2021 0.35 | 2,000,000.00 |
| 3445 WEST YORKSHIRE COMBINED AUTHORITY | 22/10/2020 19/10/2021 0.30 | 5,000,000.00 |
| 3446 GREATER LONDON AUTHORITY | 22/10/2020 21/10/2021 0.40 | 10,000,000.00 |
| | | 11 |

187,000,000.00

THAMESWEY GROUP INFORMATION

October 2020

THAMESWEY GROUP

Thameswey Ltd (TL) is a 100% subsidiary of Woking Borough Council. It is a holding company and has set up a number of subsidiary Companies specialising in low carbon energy generation, housing at intermediate rental, sustainable house building, property development and support services.

The group is made up of the following companies: unless otherwise stated they are 100% subsidiaries of Thameswey Ltd:

| Name | Abbr. | Description |
|---|--------|---|
| Thameswey Central Milton Keynes Ltd | TCMK | 100% subsidiary of TEL providing low carbon energy generation |
| • | | in Milton Keynes |
| Thameswey Developments Ltd | TDL | Property Development on behalf of WBC |
| Thameswey Energy Ltd | TEL | Low carbon energy generation in Woking |
| Thameswey Housing Ltd | THL | Provides housing in the Borough. The majority of the housing is |
| Thaineswey Housing Eta | IIIL | provided at intermediate rental |
| Thameswey Guest Houses Ltd | TGHL | 100% Subsidiary of THL. Company began trading on |
| Thameswey Guest Houses Liu | IGHL | 01/09/2014. |
| Thameswey Maintenance Services Ltd | TMSL | Operation & maintenance of Thameswey energy stations and ad |
| Thaineswey Maintenance Services Ltd | TIVIOL | hoc work for other customers |
| Thameswey Solar Ltd | TSL | Operates PV panels throughout the Borough |
| Thameswey Sustainable Communities Ltd | TSCL | Sustainable Energy Consultancy and also runs the Action Surrey |
| Thaineswey Sustainable Communities Ltu | IJOL | project |
| Rutland (Woking) Ltd | RWL | 50% Joint Venture between TDL and Rutland Properties |
| Rutland Woking (Carthouse Lane) Ltd | RWCL | 50% Joint Venture between TDL and Rutland Properties, |
| Trutalia Worling (Cartilouse Laile) Liu | KWCL | developed land on Carthouse Lane, Woking |
| Putland Waking (Pasidential) Ltd | RWRL | 75% subsidiary of the Thameswey Group via 50% held by THL |
| Rutland Woking (Residential) Ltd | RWKL | and 25% by TDL. |

For further information please see our website: www.thamesweygroup.co.uk

For information on reducing energy consumption in homes, schools and businesses please see: www.actionsurrey.org

For information on the solar PV installations please visit our website www.thamesweysolar.co.uk

THAMESWEY GROUP EMPLOYEE NUMBERS As at 30 September 2020

| | Employee Numbers for Full Time, Part Time, Agency Cover & Casual | | | | | | |
|---------------------------------------|--|---------------------|------------|--------------|--------------|------------|--|
| Service Unit | Full Time | Part Time at FTE | Apprentice | Agency Cover | Casual Staff | Total FTEs | |
| Thameswey Maintenance Services Ltd | 5 | 0 | 0 | 0 | 0 | 5.0 | |
| Thameswey Sustainable Communities Ltd | 42 | 0.7 | 0 | 0 | 0 | 42.7 | |
| GROUP | 47.0 | 0.7 | 0.0 | 0.0 | 0.0 | 47.7 | |

| Month | Total FTEs |
|------------------------------|------------|
| April | 44.7 |
| May | 48.7 |
| June | 48.7 |
| July | 47.7 |
| August | 47.7 |
| September | 47.7 |
| October | |
| November | |
| December | |
| January | |
| February | |
| March | |
| Average for the year to date | 47.6 |

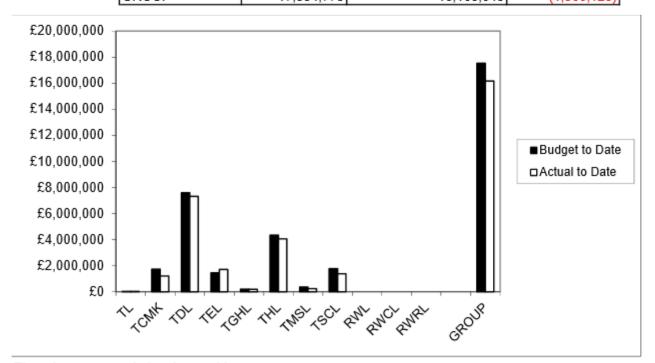
No other Thameswey Group companies have employees.

THAMESWEY GROUP SALES INCOME September 2020

| Company | Budget to Date | Actual to Date | Variance to Date |
|---------|----------------|----------------|------------------|
| | £ | £ | £ |
| TSL | 0 | 0 | 0 |
| TL | 33,500 | 40,560 | 7,060 |
| TCMK | 1,742,300 | 1,213,083 | (529,217) |
| TDL | 7,603,386 | 7,317,183 | (286,203) |
| TEL | 1,459,408 | 1,715,852 | 256,444 |
| TGHL | 203,000 | 193,073 | (9,927) |
| THL | 4,347,447 | 4,066,400 | (281,047) |
| TMSL | 370,000 | 240,740 | (129,260) |
| TSCL | 1,775,733 | 1,381,754 | (393,979) |
| RWL | | | |
| RWCL | | | |
| RWRL | | | |
| | | | |
| GROUP | 17,534,773 | 16,168,645 | (1,366,128) |

Notes

1



There is a one month time lag on this report.

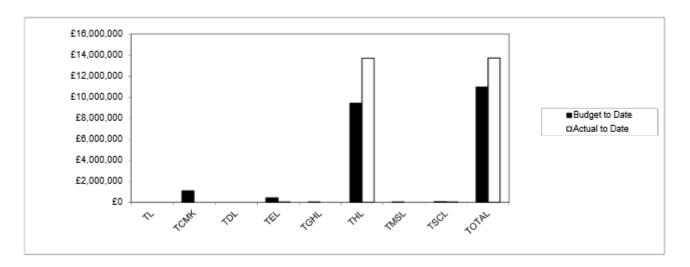
ALL FIGURES SUBJECT TO YEAR END ADJUSTMENTS

Notes

1. TCMK - Gross profit is not impacted due to the low gas price revenue & costs

THAMESWEY GROUP CAPITAL EXPENDITURE September 2020

| Company | Budget to Date | Actual to Date | Variance to Date | Note |
|---------|----------------|----------------|------------------|------|
| | £ | £ | £ | |
| TSL | 0 | 0 | 0 | |
| TL | 0 | 0 | 0 | |
| TCMK | 1,077,000 | 0 | (1,077,000) | 3 |
| TDL | 0 | 0 | 0 | |
| TEL | 400,000 | 1,528 | (398,472) | 2 |
| TGHL | 5,000 | 0 | (5,000) | |
| THL | 9,415,000 | 13,692,638 | 4,277,638 | 1 |
| TMSL | 7,500 | 0 | (7,500) | |
| TSCL | 40,000 | 10,194 | (29,806) | |
| TOTAL | 10,944,500 | 13,704,360 | 2,759,860 | |



There is a one month time lag on this report.

NOTES

| 1. THL: Capital Expenditure: | £ | |
|------------------------------|------------|--|
| PEX Software | 35,022 | |
| 1 Langmans Way | 388,651 | |
| 11 St Michaels Road | 422,937 | |
| 121 Chertsey Road | 6,420,657 | In the budget, 121 Chertsey Road was scheduled for 2021. |
| 123 Brookfield | 312,138 | |
| 18 Walton Terrace | 343,330 | |
| 19 Walton Terrace | 370,215 | |
| 2 Heron Walk | 172,921 | |
| 21 Farthings | 420,106 | |
| 21 Scarlett Close | 371,162 | |
| 34 Inkerman Road | 377,976 | |
| 36 Alma Close | 340,452 | |
| 37a St Johns Road | 291,870 | |
| 37b St Johns Road | 290,132 | |
| 56 Union Street | 426,384 | |
| 62 Bagshot Road | 291,590 | |
| 8 Thorsden Court | 390,322 | |
| 9 Choir Green | 387,485 | |
| 99 Nether Vell Mead | 312,136 | |
| Rennovations | 1,327,152 | |
| | 13,692,638 | |
| | | |

Please note that Sheerwater properties are recognised quarterly

- 2. TEL: Timing variances for asset purchase
- 3. TCMK: Timing variances for asset purchase

THAMESWEY GROUP NEW LOANS September 2020

| Company | Project | Lender | Start Date | Maturity Date | Interest Rate % | Principal (£M) | Loan Ref |
|-------------|------------------------------------|--------|------------|---------------|-----------------|----------------|----------|
| TDL for TEL | Poole Road | WBC | 09-Apr-20 | 09-Apr-70 | 3.45% | 1.50 | 14757 |
| TCMK | | WBC | 29-Jun-20 | 29-Jun-45 | 4.16% | 0.56 | 11071 |
| TDL for TEL | Poole Road | WBC | 11-Jun-20 | 11-Jun-70 | 3.41% | 1.10 | 14758 |
| TDL for TEL | Poole Road | WBC | 16-Jun-20 | 16-Jun-70 | 3.21% | 0.80 | 14759 |
| TDL | Sheerwater Leisure Centre | WBC | 22-Jun-20 | 31-May-21 | 1.80% | 1.60 | 15255 |
| TEL | | WBC | 29-Jun-20 | 29-Jun-40 | 2.01% | 0.29 | 12003 |
| THL | Sheerwater Deemed Loans | WBC | 30-Jun-20 | 30-Jun-25 | 1.76% | 0.25 | 15518 |
| THL | Sheerwater Purple | WBC | 16-Jun-20 | 16-Jun-70 | 2.21% | 2.30 | 15517 |
| THL | | WBC | 09-Jun-20 | 09-Jun-70 | 3.93% | 1.86 | 10120 |
| THL | | WBC | 29-Jun-20 | 29-Jun-70 | 3.74% | 3.96 | 10121 |
| TDL for TEL | Poole Road | WBC | 15-Jul-20 | 15-Jul-70 | 3.30% | 2.00 | 14760 |
| THL | Knaphill Phase 2 / Elizabeth House | WBC | 15-Jul-20 | 15-Jul-70 | 3.80% | 2.00 | 10122 |
| THL | Sheerwater Purple | WBC | 15-Jul-20 | 15-Jul-70 | 2.30% | 3.00 | 15519 |
| TDL for TEL | Poole Road | WBC | 06-Aug-20 | 06-Aug-70 | 3.30% | 0.95 | 14761 |
| TDL | Sheerwater Leisure Centre | WBC | 13-Aug-20 | 31-May-21 | 1.81% | 1.10 | 15256 |
| TDL for TEL | Poole Road | WBC | 13-Aug-20 | 13-Aug-70 | 3.37% | 1.85 | 14762 |
| THL | Sheerwater Purple | WBC | 13-Aug-20 | 13-Aug-70 | 2.37% | 2.55 | 15520 |
| THL | | WBC | 01-Sep-20 | 01-Sep-70 | 4.06% | 1.18 | 10123 |
| TDL for TEL | Poole Road | WBC | 10-Sep-20 | 10-Sep-70 | 3.49% | 3.20 | 14763 |
| THL | Sheerwater Purple | WBC | 10-Sep-20 | 10-Sep-70 | 2.49% | 1.90 | 15521 |
| TDL for TEL | Poole Road | WBC | 18-Sep-20 | 18-Sep-68 | 3.45% | 1.00 | 14764 |
| TCMK | | WBC | 29-Sep-20 | 29-Sep-45 | 4.25% | 0.27 | 11072 |
| THL | | WBC | 29-Sep-20 | 29-Sep-70 | 3.94% | 2.12 | 10124 |
| | | | | | | 37.35 | |

| Company | Loan balances as at March-20 | New Loans Apr-20 to Mar-21 | Less Repayments in period | Net Balance of Loans |
|---------|---------------------------------|-------------------------------|------------------------------|-------------------------|
| | £m | £m | £m | £m |
| TL | | | | |
| TCMK | 32.02 | 0.83 | 0.55 | 32.30 |
| TDL | 62.99 | 15.10 | 1.01 | 77.08 |
| TEL | 13.89 | 0.29 | 0.28 | 13.90 |
| TGHL | | | | |
| THL | 261.40 | 21.13 | 0.02 | 282.52 |
| TMSL | | | | |
| TSL | 1.16 | | 0.08 | 1.08 |
| TSCL | | | | |
| RWL | 1.67 | | | 1.67 |
| RWCL | | | | |
| RWRL | | | | |
| GROUP | 373.13 | 37.35 | 1.94 | 408.54 |

There is a one month time lag on this report.

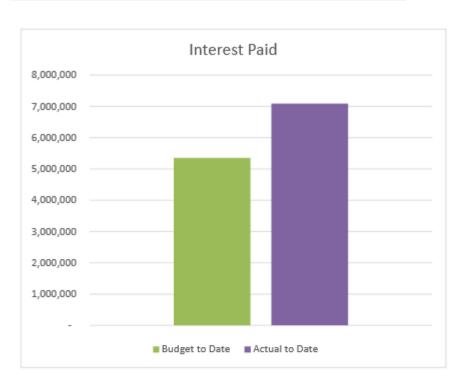
Note that the Green Book figures exclude inter company loans.

THAMESWEY GROUP INTEREST PAYMENTS September 2020

Note

1

| Company | Budget to Date | Actual to Date | Net Financing Cost/(Adverse) |
|---------|----------------|----------------|---------------------------------|
| | £ | £ | £ |
| TSL | - | 34,613 | (34,613) |
| TL | - | - | - |
| TCMK | 995,180 | 940,865 | 54,315 |
| TDL | 144,591 | 153,485 | (8,894) |
| TEL | 385,786 | 350,603 | 35,182 |
| TGHL | - | - | - |
| THL | 3,825,967 | 5,607,117 | (1,781,150) |
| TMSL | - | - | - |
| TSCL | - | - | - |
| RWL | | | |
| RWCL | | | |
| RWRL | | | |
| GROUP | 5,351,524 | 7,086,682 | (1,735,159) |



Interest related to projects under development/construction will be capitalised in the accounts.

Note that the Green Book figures exclude inter company loans.

TDL loan interest relates to Coblands Nursery & Cornerstone property purchases in 2016

There is a one month time lag on this report.

<u>Notes</u>

1. THL - Profile of property purchases differs to budget expectation